



PORT HEDLAND

AUSTRALIA

THE PILBARA CONNECTION

ANL Company Profile

ANL is a global container shipping operator originally owned by the Australian Government and purchased by CMA CGM in 1998. CMA CGM is one of the leading container carriers in the world and is headquartered in Marseille, France.

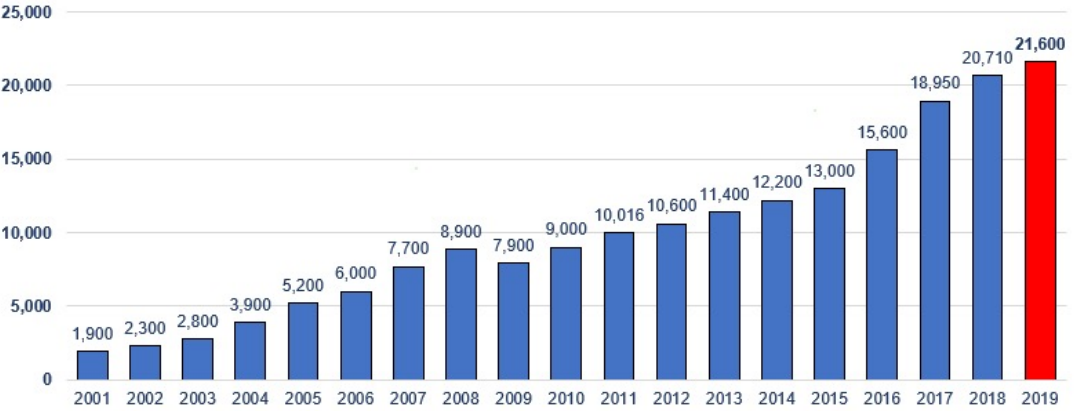
Based in Melbourne, Australia, ANL has enjoyed many years of significant growth. Over the last 20 years, ANL has achieved an average annual growth rate of 10.5% against a global average of 5.9%.

ANL's core business is containerised shipping, throughout Asia, North America, New Zealand / Pacific Islands & the Australia coast. We also offer broader solutions that include intermodal, break-bulk and value-added services.



1. ANL as an Australian-made company: An approachable business that is embodied by Australian cultural attributes
2. A respected entity that continues to carry Australia's historical legacy: As the largest and well-known carrier in Australia, ANL endeavours to continue and maintain global trade relations
3. ANL as a key connection: From Oceania to the rest of world, ANL offers 19 direct services and connections to 420 ports via the CMA CGM Group network

CMA CGM Group By The Numbers



Volumes Carried in K TEU

Over
200
Lines

110K+
Employees worldwide

21.6M
TEUS moved in 2019

Over
420
Ports of call

45
Terminals in operation

528 Vessels
750 Warehouses

755+
Offices worldwide

2.7M+
TEUs of fleet capacity

30.3B
USD of revenue in 2019



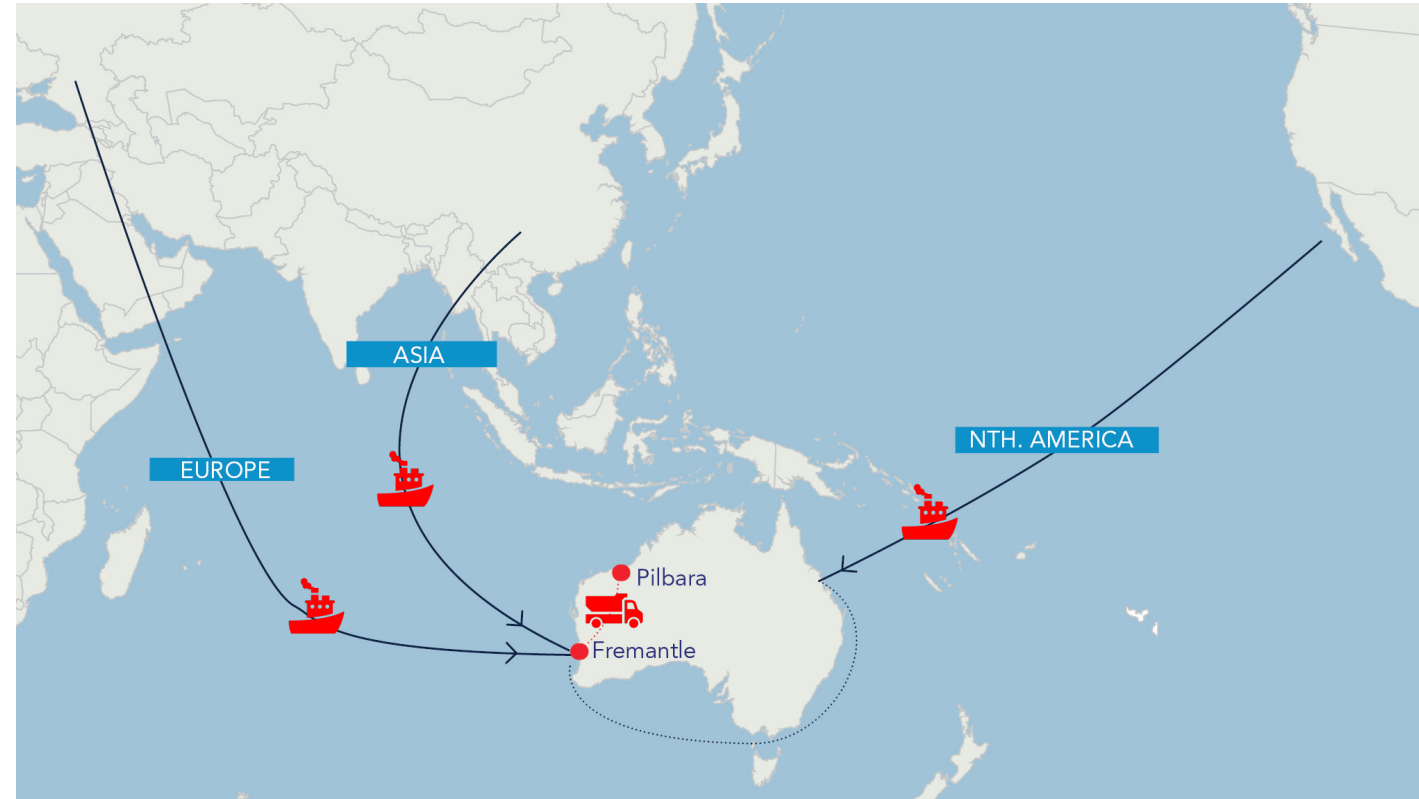
CMA CGM

A Global Network of Services



Pilbara Supply Chain – prior to Direct Shipping.

- Materials supplying industry in the Pilbara originate from all over the world.
- Any materials currently shipped in containers that supply the Pilbara are **all** shipped to Fremantle.
- These are all unpacked and trucked North to the Pilbara, often via Distribution Centres which creates **ADDITIONAL HANDLING** at **HIGHER COSTS**, **ADDING** to **LANDED COSTS** of **GOODS/SUPPLIES/MATERIALS** landed in Pilbara.



The ANL Pilbara Connection

- Connecting the power of our global network.
- Frequency of call at Port Hedland: 20 days (initially). Alternate call on PAX service with a dedicated vessel
- Rotation: **Singapore** → Darwin-Port Hedland (Pilbara) → Dili → **Singapore**
- OUR EXTENSIVE GLOBAL NETWORK - Connections to over 420 ports throughout the globe via the transshipment hub in Singapore
- Seamless port to port (or door to door) shipments – same container / same Bill of Lading.
- Accepting containerised 20'/40' – STANDARD, FLAT RACKS & OPEN TOPS (IN GAUGE/OOG). Our own fleet of equipment.
- Potential expansion to other Pilbara ports
- Opportunities for exports from the region.
- ⁶ (REFRIGERATED cargo potential)



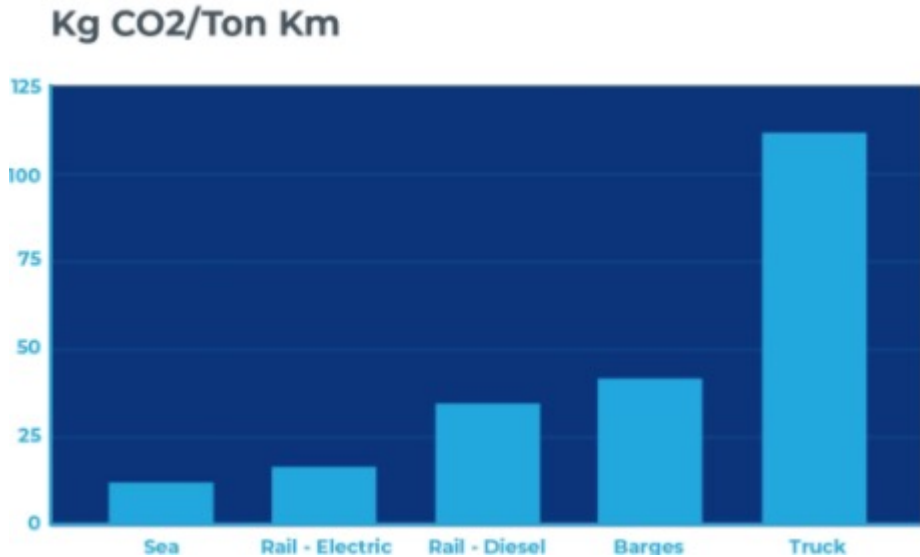
Cargo from other main-ports within Australia

Ex. Australia:

- Multiple Weekly services ex. main Australian ports to Singapore
- Seamless connections in Singapore (same container).



Direct Shipping to Port Hedland – benefits to Community & Industry



Mutual Benefits:

- Shorter supply chain
- Reduced handling/less risk of cargo damage
- CREATING DIRECT ACCESS to GLOBAL SUPPLIERS (imports) & key overseas markets (exports).
- Less road traffic / CO2 reduction
- Reducing landed costs - assisting industry and communities with lower landed costs of goods and materials, **EASING COSTS to INDUSTRY & COMMUNITIES.**

- 'Tacoma Trader' (CV1100 type vessel)



Nominal Teus	1100
Teus 14T	700
Reefer Point	220
S.Draft	7.3m
LOA	148m
Beam	23.25
GRT	9937
NT	5058
Bowthruster	Y
Cargo Gear	2 x 45T Cranes
BUILT	AUG 2015
Port of Registry	Singapore

- Mobile crane capacity: 120 ton

Indicative Transit Times (Days) for common main ports:

	Imports to Port Hedland	Exports from Port Hedland
Qingdao	23	26
Dalian	23	23
Shanghai	20	22
Xingang	25	25
Ningbo	22	21
Shekou	18	19
Hong Kong	17	22
Yokohama	24	27
Pusan	23	21
Kaohsiung	19	18
Jebel Ali	30	22
Nhava Sheva	22	19
Chennai	23	18
Ho Chi Minh	14	16
Bangkok	16	14
Jakarta	13	12
Port Kelang	11	13
Singapore	8	10

**400+ ports available
through our global
network !!**

CMA CGM Group: Experts In Project Cargo

With the capacity to transport oversized and overweight cargo to anywhere in the world, the CMA CGM Group has a track record transporting the wide variety of project cargoes.

Combined with efficient loading and discharging capabilities in the ports we cover, regular sailings and short transit times, the versatility and flexibility of service offerings enable us to go the extra mile securing our clients efficient tailor-made solutions.

- **Organization** dedicated to **Project Cargo** in HO, Marseilles (25 Project Cargo Managers)
- **7 specialised teams** in Europe, China, Brazil, USA, Middle East, South Africa and Australia (inc.1 Project Cargo Manager)
- **Over 1,100 break-bulk projects** handled in 2020 with double digit growth year-on-year
- **300,000** equivalent TEUs of out-of-gauge cargo
- **Awarded** having shipped the heaviest containerized breakbulk piece at 515mt
- **Under deck stowage** as general principle



CMA CGM+

CARE



Reefer Service

- Reeflex
- Controlled Atmosphere
- Pharmaceuticals
- Cold Treatment Guarantee



Care & Insurance

- Cargo Value Serenity
- Cargo Insurance
- Container Serenity Guarantee



Container Preparation

- Bar Locks
- Garment-on-Hanger
- Container Grade Selection
- Humidity Control

BOOST



Visibility & Agility

- TRAXENS
- Paperless Bill of Lading
- SEAPRIORITY Go



Finance & Intermediation

- Networking Intermediation Services
- ShipFIN

Key Contacts

- For general information: pilbara@anl.com.au
- For break-bulk and out-of-gauge projectcargo@anl.com.au
- For all freight enquiries: www.anl.com.au/local-offices

